

TRADEWIND Company News

JANUARY
2026



HAPPY NEW YEAR!

Well, we certainly got thrown a curveball with the January 3rd closure of Caribbean airspace. All our operations in and out of San Juan were cancelled on what is normally the busiest day of the New Year. This could have precipitated a large-scale breakdown in our operations...but it didn't. Far from it. Our team buckled down and excelled.

This is not to say that it has been easy. Roused from bed in the middle of the night, many of you worked straight through for almost 36 hours to adapt our schedule and provide our clients with the *Fly Personal* service that we are all proud of and that keeps our guests coming back time after time. Each and every person rose to the occasion to shine—whether pilots, mechanics, dispatchers, ground support, client services, marketing, sales...the list goes on and on.

We all have something to be proud of in our response. We were by far the most prepared air carrier in the Caribbean, and it shows. Thank you for doing what you do!

Nietzsche once said, "that which does not kill me makes me stronger." The challenges of this past weekend, and indeed all of the challenges we face, are a great opportunity for learning and growth. This challenge is a chance to look inward and enhance what worked well and improve what did not.

As we roll into 2026 off this precipitous start, our theme for the New Year is to "level up". This means we will all be working diligently to ensure that we have the resources needed to bring *Fly Personal* to an even greater group of guests.

This year is also our 25th year of business. Tradewind is growing up, becoming a large and influential player in all of our markets, and it is all thanks to you. So let us raise a belated glass to our 25th year and to making the next 25 even more extraordinary!

Fly safe and Goodspeed!
Eric

Monthly Photo Contest!

This month's winner is **Chris Roe** who captured this **incredible wing shot over St. Barths**. Congratulations! You will receive a \$25 Tradewind Swag Store gift card, which will be directly deposited into your account. Send us photos from your travels, and you could be next month's winner!

MONTHLY PHOTO CONTEST:

All team members can participate! Please send largest image size possible to Marketing@flytradewind.com.

Multiple entries a month are encouraged! Photos should be Tradewind themed (destinations, aircraft, team, etc.) 1 winner will be chosen at Marketing's discretion for photos submitted the previous month.



OUR MISSION:

We are aviation enthusiasts who have turned our passion for flying into the leading regional private airline. We provide personal air travel—both private and scheduled service—throughout North America and the Caribbean. Founded in 2001, we believe that every single flight is an opportunity to create an exceptional client experience with our people, planes, and personal service. Our unique approach to flying is less harrowing than flying commercial and more intimate than flying private. It is flying personal. And it is what we strive for every day.

December Fast Facts

2,001

FLIGHTS FLOWN

8,400

PASSENGERS FLOWN

594

CHARTERS BOOKED

98,251

WEBSITE VISITS

Keep up with everything going on at Tradewind!

Follow us @flytradewind



Upcoming Events



NEW HIRE ORIENTATION + TRADEWIND TEAM APPRECIATION LUNCH

Tradewind will be providing lunch for our hardworking team on a **monthly basis**. Come enjoy some yummy food—you've earned it!

DATE: Wednesday, January 14th

TIME: 12:00 PM

PLACE: 3 Juliano Drive in Hangar F



COMPANY- WIDE CONFERENCE CALL

DATE: Wednesday, February 18th

TIME: 10:00 AM

PLACE: Tradewind Corporate Training Room
984 Southford Rd, Middlebury, CT 06762

MEETING ID: Click the link in your email invite if you cannot attend in person

December New Hires

In the Caribbean, we are pleased to welcome Felipe Rosa as our newest Passenger Representative, as well as Joyce Diaz and Luis Perez as our newest Customer Service Agents. In the Northeast, we welcome Gregory Gill as our new Line Service Technician, and Levi Greenberger as our newest Scheduler. In Fort Lauderdale, we welcome Erin Joy Mckelvy as our newest concierge. Welcome all!



HR Corner: Staff Travel

Make 2026 the year you travel more with Tradewind's staff travel program!

As an active team member in good standing, after 30 days of employment, you're eligible for the following travel benefits for yourself, friends, and family:

- Free standby travel on Tradewind Scheduled Service routes
- 50% off confirmed seats on Tradewind flights

After three months of employment, you also qualify for discounted standby travel through Staff Travel. In addition to yourself, you can add eligible travelers, including:

- One legal spouse, domestic partner, or registered guest (choose one)
- Children under 23 (ages 19-23, must be full-time college students)
- Legal parents (two total)

All staff travel bookings are managed through the MyIDTravel mobile app. Please reach out to Renee Gregory Malo at rgregorymalo@flytradewind.com with any questions you may have about benefits.

Recent Events

Last month, Tradewind was proud to host a ribbon-cutting ceremony at Witham Field (SUA) in partnership with the Stuart/Martin County Chamber of Commerce to celebrate the expansion of our Bahamas flights! We have significantly expanded our presence in Southeast Florida, tripling our flight capacity to the Bahamas to offer guests more convenient, year-round access to Marsh Harbour, North Eleuthera, and Nassau.

We also co-hosted a happy hour with The Abaco Club in Marsh Harbour to celebrate our joint ambassador, Darren Clarke! Our team was thrilled to meet with members of The Abaco Club to discuss Tradewind's expanded flights to Marsh Harbour from South Florida.



Anniversaries

Congratulations to our team members who celebrated anniversaries in December!

13 Years: Luis Visalden Romero
12 Years: Ashley Nelson
11 Years: Samuel Perez Rivero
7 Years: Janelid Martinez
5 Years: Garrett Fleishman
4 Years: Kasey Phair
Keith Barna
José Antonio Rodriguez
3 Years: Cedric Whitehurst
2 Years: Heath Sheridan
Tony Nguyen
Mark Theriault
Nick Glasso
Ed Crossett
Eddie Arizaga
Jimena Perez Arroyo
Ally Licker
David Boyarsky
1 Year: Jennifer Enger

Photo Contest Reminder

Don't forget our monthly photo contest! Submit photos for a chance to win a \$25 Tradewind Store credit. These photos are also used across our website, social media, and other marketing initiatives, so your submissions make a big impact.

Email as many photos as you'd like to marketing@flytradewind.com – aircraft, wing shots, destinations, and more are all eligible.

Marketing is especially in need of photos of our Bahamas routes, Anguilla, and the BVI.

We can't wait to see your submissions, and thank you for your participation in advance!



Thank you to all the team members who attended our holiday parties in the Northeast, Caribbean and Southeast!

Celebrating Our 25th Anniversary: Limited-Edition Swag & Plane Decals

In celebration of our 25th anniversary, the [Tradewind Store](#) is offering limited-edition merchandise celebrating 25 Years of Flying Personal. These items are available exclusively on the Tradewind Store through 12/31/2026 – don't miss out on this commemorative milestone!

In addition, keep an eye out for our 25th Anniversary logo, now proudly displayed on all of our aircraft for 2026.



Job Openings

For full position details, job descriptions, and to apply, please visit the [Tradewind career page](#).

Title	Location	Status
Pilatus PC-12 First Officer	HPN/SJU	Full-Time
Northeast Regional Chief Pilot	HPN	Full-Time
Director of Station Operations	NE/SE	Full-Time
Scheduler	OXC	Full-Time
Scheduling Manager	OXC	Full-Time
Scheduled Service Coordinator	OXC	Full-Time
Sales Operations Specialist	OXC	Full-Time
Maintenance Controller	OXC	Full-time
Maintenance Control Supervisor	OXC	Full-Time
Southeast Regional Chief Pilot	SUA	Full-Time
Passenger Representative	SJU	Seasonal
Fort Lauderdale Concierge	FLL	Seasonal
Customer Service Agent	SJU	Seasonal
Caribbean Regional Chief Pilot	SJU	Full-Time

Did you know that Tradewind offers referral hiring bonuses? Team members receive \$1,000 for referring pilots following 30 days after the candidate has successfully completed training. For non-pilot positions, team members receive \$1,000 following the completion of the new hire's first year.

Safety Newsletter: Tips for Safe Winter Driving

Winter driving can be one of the most hazardous things that we do. During the latest storm on December 26, the CT State Police responded to 71 crashes. In Waterbury, CT, there were 20 crashes alone reported in the first 90 minutes of the storm.

Remember the Three P's of safe winter driving: prepare for the trip, protect yourself and your family, and prevent crashes on the road.

Prepare

- Maintain your car. Check your battery, tire treads, and windshield wipers. Keep your windows clear, put no-freeze fluid in the washer reservoir, and check your antifreeze.
- Keep a winter emergency kit in your car to stay prepared for unexpected snow or breakdowns. Essential items include a flashlight, jumper cables, abrasive material such as sand, kitty litter, or even floor mats for traction, along with a shovel, snow brush and ice scraper, warning devices like flares, and warm blankets. For longer trips, it's also important to bring food and water, any necessary medications, and a fully charged cell phone if possible.
- For electric and hybrid-electric vehicles, minimize the drain on your battery. If the vehicle has a thermal heating pack for the battery, plug in your vehicle whenever it's not in use. Pre-heat the passenger compartment before you unplug your vehicle in the morning.
- If renting a car, become familiar with the vehicle before driving it off the lot. Know the location of the hazard lights switch and review the owner's manual so that you're prepared for any driving situation that may arise.
- Plan your route. Allow plenty of time to reach your destination so you don't have to rush (check the weather and leave early if necessary), be familiar with the directions (even if you use a GPS) so you can keep your eyes on the road, and let others know your route and expected time of arrival so they'll know if something goes wrong.
- Practice your cold weather driving:
 - During daylight, rehearse maneuvers slowly on ice or snow in an empty lot.
 - If you skid, steer into it.
 - See your vehicle's manual to familiarize yourself with its features—such as antilock brakes and electronic stability control—and how the features perform in slippery conditions. For example, your vehicle or pedals may pulsate when controlling traction.
 - Remember that stopping distances are longer on ice.
 - Don't idle for a long time with the windows up or in an enclosed space.
- Stopped or stalled? Stay in your car, don't overexert yourself, put bright markers on your antenna or windows, and keep your interior dome light turned on so that others can see you. If you run your car, make sure the exhaust pipe is clear and run your engine just enough to stay warm.

Protect Yourself and Your Family

- Buckle up and use child safety seats properly.
- Never place a rear-facing infant seat in front of an air bag.
- Children 12 and under are much safer in the back seat.

Preventing Crashes

- Slow down and increase the distance between yourself and the car in front of you.
- Avoid fatigue. Get plenty of rest before the trip, stop at least every three hours, and rotate drivers if possible.
- Don't use cruise control.
- Keep your eyes open for pedestrians walking in the road.
- Drugs and alcohol never mix with driving. Neither does texting.
- If you are planning to drink, designate a sober driver.

Make Safety Personal and Remain Vigilant,

Michael Giovannini

Director of Safety